



Mini Mentor™ SmartLine™  
S30 UMPC storage and charging trolley

apparently emulating our smart charging system SmartLine™. Our SmartLine™ charging technology does not require the use of AC Adaptors, ensuring no student comes into contact with 240 volt power, providing an ultra-safe solution for the classroom. The user simply plugs the small power connector directly into the laptop's power socket, greatly speeding up the process of deployment into the learning environment. SmartLine™ is also very energy efficient. In fact it is twice as efficient as using the laptops' AC Adaptors. These reasons are why 78% of our customers choose their cabinets to be configured with SmartLine™... this product is unique to LapSafe®.

Heat created by charging multiple laptops in a confined space can be immense. The temperature in all our cabinets is controlled via a thermostat that automatically switches on the fans at a predetermined temperature. Unlike our competitors' products minimal air circulation holes are required, effectively weakening the chassis or fans that waste

# LAPSAFE® – ALL ABOUT RETURN ON INVESTMENT!

**T**he "connected generation" of students and pupils today require educational establishments to offer advancing ICT, as part of preparing them to work in an evermore digital world. Investing a large sum of the ICT budget in laptops or netbooks demands high quality, secure storage and recharging solutions. With the need for value for money, where should educational establishments draw the line between quality, security and price and what should they be looking for?

We are often asked by potential customers why they should buy our product over competitors' when they are cheaper in comparison. The simple answer is: There is no comparison! LapSafe® is the leader in its field and it's all about return on investment.

LapSafe® is the original inventor of the laptop storage and recharging cabinet (the LapSafe® Mentor™). When first launched there was no other such product available within the market place. Since then, "metal benders" have tried to copy the concept but no one has been successful in providing the power management solution which makes our cabinet unique. This system enables up to

40 laptops to be charged simultaneously, using no time switches or priority charging. All this whilst charging all laptops in the minimum possible time, without overcharging or tripping fuses, and providing surge protection as standard.

Buyers looking for a cheaper solution should be aware that many "copy trolleys" do not strictly conform to the IEEE Electrical Regulations. For example, did you know that using too many AC Adaptors (as provided by each laptop manufacturer) to recharge laptops which are directly or indirectly plugged ultimately into one mains supply socket, can actually break the regulations by transmitting over-threshold "harmonics" from the multiple (out of sync) switched mode power supplies? No, neither do they... and they certainly wouldn't tell you that when offering a "cheap" solution. So think before you buy a device which may not meet your safety expectations. With the target user being students, some potentially as young as 5 years old, a strong methodology of "Safety First" is essential for the development of our outstanding product.

Buyers should also be aware of trolleys giving the impression or

power by running continually.

Our cabinets are among the strongest on the market with a fully welded chassis and Enhanced Door Security, featuring high security locks, anti-jimmy plates and reinforced steel doors. All this is achieved by ingenious design which keeps the overall cabinet weight down and therefore handling and manoeuvrability up.

Another unique aspect of our engineering is the patented modular construction of our cabinets, providing two unrivalled features. Firstly it enables the user to select the functionality of their cabinet from our wide range of modules. This includes both SmartLine™ and ChargeLine™ charging methods, laptop or netbook compatibility, data transfer, PDA charging, network printer, additional security or just storage space. Secondly, this modularity allows for future upgrades, without buying a whole new chassis, providing a sustainable solution. Our cabinets change, as do your needs!  
[www.lapsafe.com](http://www.lapsafe.com)

**LapSafe®**  
PRODUCTS